

**FIFTH SEMESTER INTEGRATED P.G. DEGREE (REGULAR/  
SUPPLEMENTARY/IMPROVEMENT) EXAMINATION, NOVEMBER 2023  
(FOR 2020 AND 2021 ADMISSIONS)**

M.Sc. Psychology

PSY 5IB 02—SOCIAL PSYCHOLOGY

Time : Two Hours

Maximum : 60 Marks

**Section A**

*Answer all questions in two or three sentences.*

*Each question carries 2 marks.*

*There shall be ceiling of 20 marks in this Section.*

1. Social influence.
2. Ingratiation.
3. Individuation.
4. Compliance.
5. Altruistic personality.
6. Self monitoring.
7. Cognitive dissonance.
8. Modelling.
9. Cohesiveness.
10. Heuristic model.
11. Attribution errors.
12. Social loafing.

(Ceiling 20 marks)

**Turn over**

**Section B**

*Answer all questions in a paragraph of about half a page to one page.*

*Each question carries 5 marks.*

*There shall be ceiling of 30 marks in this section.*

13. Origin and development of social psychology.
14. Functions and formation of attitudes.
15. Methods of social psychology.
16. Types of groups.
17. Correspondence inference theory.
18. Application of attribution theory.
19. Models of pro social behaviour.

(Ceiling 30 marks)

**Section C**

*Answer any one of the following essay questions.*

*The question carries 10 marks.*

20. Define Leadership. Discuss the theories of leadership.
21. What are the different forms of non-verbal communication ?

(1 × 10 = 10 marks)